**Sauk Valley Community College**

**February 22, 2016**

**Agenda Item 3.1.1**

**Topic: Acknowledgement – Former Employees**

**Strategic Direction: Goal 4 – The College will be proactive and responsive to community needs.**

**Presented By: Dr. David Hellmich**

**Presentation:**

Sauk Valley Community College remembers former faculty member Daryl Smiley who recently passed away. Mr. Smiley had been employed in the College’s Office and Administrative Services Lab for seventeen years.

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**Agenda Item 3.1.2**

**Topic: Sauk Valley Community Leadership Program**

**Strategic Direction: Goal 4 – The College will be proactive and responsive to community needs.**

**Presented By: Dr. David Hellmich and Dr. Jon Mandrell**

**Presentation:**

The College has created an annual community leadership development program in partnership with the Dixon Area Chamber of Commerce & Industry, the Rock Falls Chamber of Commerce, and the Sauk Valley Area Chamber of Commerce. The program’s mission is to positively affect the economic vitality and civic wellbeing of our Sauk Valley communities through identifying emerging leaders, broadening their knowledge of our communities, and motivating them to become business and community leaders.

 The Sauk Valley Community Leadership Program has three primary components:

1. Personal leadership growth through interacting with experienced leaders, studying leadership concepts, and practicing leadership skills;
2. Awareness of community possibilities through networking with community leaders, learning about community resources, and becoming engaged in community issues; and
3. Development of lasting bonds of friendship with other community members who share in the belief that leadership improves our communities.

 The tuition for the ten-month program is $600, which covers all program costs (i.e., materials, meals, the overnight retreat, transportation for the Leadership Day at the Capital, and graduation). Applications are due May 1; the program begins in August and ends the following May.

 Le Hartman is the facilitator for the 2016-2017 class; several SVCC faculty and staff are leadership instructors for the class.

 Christina Pilling and Eric Epps developed the program’s website ([svleadership.org](https://www.svleadership.org/index.html)).

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**Agenda Item 3.1.3**

**Topic: Analysis of the Sauk Valley College Foundation**

**Strategic Direction: Goal 3, Objectives 1 – Identify and implement methods to increase revenues.**

**Presented By: Dr. David Hellmich and Sharri Miller**

**Presentation:**

Using Foundation funds, the College has contracted with the Eaton Cummings Group (ECG) to analyze the Sauk Valley College Foundation’s recent accomplishments, organizational structure and function, fundraising capacity, policies, database, and related back-of-the-house operations. ECG also will evaluate fundraising capacity by analyzing the depth and scope of the Foundation’s donor base and likely prospect pool. Below is the methodology ECG will use:

1. Off site review of materials pertaining to the College, the Foundation, and the community/region.
2. Baseline assessment of current Foundation structure, operations, and fundraising efforts/results together with the processes, people, and systems that provide support.
3. Electronic wealth screening of selected individual donors in the Sauk Valley College Foundation donor/prospect database and a sample of previously untapped potential major donor prospects in the region served by the College.
4. Confidential face-to-face interviews with up to twenty individuals affiliated with the College and its volunteer boards including members of the College’s leadership team, fundraising staff, and selected Foundation Board and Board of Trustees members; selected members of the external community and key stakeholders also may be included.

 Within three weeks following the March 17-18 on site visit, ECG will provide a written report with analysis and recommendations and a three-year plan for enhancing fundraising capacity and outcomes.

 ECG Founding Partners Drs. William (Bill) Craft and Kathleen Guy will provide the consulting services. Bill is a nationally known consultant in the areas of advancement strategy and fundraising counsel for community colleges. His appointments in higher education have spanned 28 years and include professor of mathematics, academic dean, and vice president for planning and development. Bill has led major fund raising campaigns and has written grant proposals totaling more than $70 million. Kathleen has 34 years’ experience in higher education in the areas of strategic planning, fundraising, and public/media relations. Her appointments in higher education include Vice President for Institutional Advancement at Northwestern Michigan College where she successfully planned and led campaigns that raised over $75 million, placing the college among the top twenty community colleges nationwide in funds raised.