

Sauk Valley Community College
September 26, 2022

Action Item 4.7

Topic: **Purchase Approval – Sim2Grow Simulations Solutions Medication Administration System**

Strategic Direction: **Workforce Development – Sauk Valley Community College meets the workforce needs of the region through effective and responsive programming and services for all learners.**

Presented By: **Dr. David Hellmich and Dr. Jon Mandrell**

Presentation:

The use of simulators in SVCC's health clinical areas assists students due to the limit clinical experiences available to them. Simulators mimic high stress situations and force students to utilize critical thinking skills. The College recently was awarded approximately \$488,000 in state funding through the Pipeline for the Advancement of the Healthcare Workforce Program (PATH). As part of the grant's budget and outcomes, the Nursing program is seeking to expand its simulation training. After researching several pieces of technology, the program has identified the Sim2Grow Simulations Solutions Medication Administration System. Contracts for integrated software and equipment are exempt from publicly solicited bids under the Public Community College Act (110 ILCS 805/3-27.1) and SVCC Board Policy (305.01).

Recommendation:

The administration recommends the Board approve the purchase of the Sim2Grow Simulation Solutions in the amount of \$109,473.00 to be paid from the PATH Grant funds.

sim2grow's TOTAL Med Admin Solution

Proposal



Dear Client,

Student nurses are **highly anxious** when they pass meds in the hospital. They don't have **enough practice** during clinical rotations to become confident in the skill before graduation. Additionally, medication administration **errors** continue making national headlines. Training for safe med pass is too important to not get right. Learners deserve unlimited practice because **patient lives are at risk**.

sim2grow's **TOTAL** Medication Administration training solution reinforces **EACH** critical element required for **safe** medication administration. The sim2grow system provides:

- Medication dispensing unit with corresponding software **and** integrated bedside medication administration with barcoding and electronic documentation so students practice the **entire** process
- **Unlimited** practice opportunity so students develop confidence in **safe** medication administration
- **Hassle-free** setup and use so faculty can focus on student learning objectives
- Ongoing support and faculty training so the program's **investment is optimized**.

The process to get started is simple:

- First, accept the enclosed Price Quote and send us your Purchase Order.
- From there, we fill the order and ship!

Don't spend another semester having your students anxious and confused about medication administration. Get ready to love teaching this critical skill.

Your simulation education partner,
Kateri Gabriele, BSN, MS, RN, CHSE, CHSOS
CEO, Co-Founder sim2grow, LLC



SAFE MEDICATION ADMINISTRATION TRAINING

In a jam-packed nursing curriculum, how can you ensure your students master safe medication administration when you don't have access to the **right equipment**? On top of that, how do you confirm students **retain the skill** once they initially learn it without ongoing practice?

As nurse educators, we were in the same situation. The number of times students passed medication in clinical rotations was **just not enough** to master the skill. Equipment to train learners to safely administer medication in the lab was **incomplete, outdated, or too complicated** to get the job done...

HOW WE CAN *HELP*



Nursing programs need an integrated med room to bedside solution to train students in safe medication administration. This training is **too important** to not get right.

Students deserve unlimited practice because patient **lives are at risk**.

You deserve equipment that is easy to set up and use and is **reliable day in and day out**.

We know each program is unique. First, you choose a sim2grow system level matching the size and needs of **your** program. No need to accept a one-size-fits-all product. Then decide how best to protect your investment with one of the licensing programs. With either one, we provide continued support well beyond the initial purchase.

YOUR INVESTMENT

Bringing sim2grow's reliable and user friendly medication administration training system into your program adds enormous academic and clinical value. This investment in student success is protected by our software licensing programs.

Basic Licensing program includes:

- Software use so faculty and student experience seamless dispensing and medication administration
- Annual software training so faculty are always up-to-date
- Any new software features or enhancements so your system reflects current practice

Extended Licensing program includes:

- All the benefits of basic licensing above so your investment is protected
- New iPads so aging technology doesn't become a blocker to student practice.



THE ONBOARDING *PLAn*

Here's what the process looks like once your system arrives:



Step 1

Learn the system "Ins and Outs" during your virtual super-user and faculty training sessions



Step 2

Enter your patients and med orders into the intuitive software



Step 3

Give your students the critical advantage of continually practicing the safe medication administration.



GET STARTED

If you're ready to move forward with sim2grow's medication administration training system, all you have to do is submit a purchase order. From there, we'll build **your** system and make all the arrangements.

We can't wait to hear how your students' **confidence grows** and your faculty **workload shrinks!**



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Dixon, IL 61021

SHIP TO
Sauk Valley Community College
Nursing Department
173 IL Rt. 2
Dixon, IL 61021

Estimate 1045

DATE 08/01/2022

EXPIRATION DATE 09/30/2022

DESCRIPTION	QTY	RATE	AMOUNT
Medication Administration System - PREMIUM	2		
SOFTWARE: sim2grow proprietary software for 3 iPads	2	12,900.00	25,800.00
HARDWARE Bundle - Premium (1 medication cart, 3 iPads w/ above software preloaded , 2 barcode scanners, 1 set of barcoded medication tags)	2	2,299.00	4,598.00
Medication Administration System - PREMIUM -volume discount	2		
SOFTWARE: sim2grow proprietary software loaded on 3 iPads	2	12,800.00	25,600.00
HARDWARE Bundle - Premium	2	2,199.00	4,398.00
Medication Administration System - CUSTOM CONFIGURATION -volume discount	3		
SOFTWARE: sim2grow proprietary software loaded on 2 iPads	3	8,500.00	25,500.00
HARDWARE Bundle - Standard WITHOUT CART	3	1,119.00	3,357.00
. LICENSING			
YEAR 1: ANNUAL Extended License-PREMIUM System	4	3,240.00	12,960.00
YEAR 1: ANNUAL Extended License-STANDARD System	3	2,160.00	6,480.00
. SHIPPING & HANDLING			
Shipping and Handling			780.00

NET 30 days Late payments will be charged 5% interest for the first 30 days past-due and each subsequent 30 days of delinquency will be an additional 5% interest charged on top of the total price. All orders will be invoiced and/or charged on the day in which the order is shipped. All sales final. Terms on sim2grow quotes supersede any terms and conditions on a customer purchase order.

All terms related to your fees are governed by the sim2grow End User License Agreement (EULA), which you can access on our website. Please note that your Purchase Order will not

supersede any terms within the EULA.

****PLEASE NOTE:** It is not our business practice, nor are we required to collect sales tax for purchases made. Any issues related to sales tax should be taken up with your state and/or local taxing authority directly.

TOTAL

\$109,473.00

Accepted By

Accepted Date