

Sauk Valley Community College
April 27, 2026

Action Item 4.10

Topic: Contract Approval – EAB

College Health Metric: Student Services – The College provides quality and supportive services to students.

Presented By: Dr. David Hellmich and Aaron Schupbach-Roe

Presentation:

The College has negotiated a contract with EAB for two modules of enhanced capability to a current product of the College, Navigate360. One product called Enrollment Success is an AI-driven tool to boost application management and support recruitment by tracking student performance and improving student outreach in enrollment challenges. The second product is an add-on to Navigate360 directly for the early alert capabilities with Historic and Predictive Analytics. This product includes comprehensive predictive modeling scores to analyze past data and identify patterns in student performance, helping to intervene and add supports in place before students are at risk of falling off track or leaving the institution.

This contract is paid in full for the first year through the *Taking Back the Trades* grant. If these products are working as intended, the intent is to bring an action item back in a year to request the additional years of funding through institutional funds.

Contract Terms:

(Grant Funded)

	Prorated: 5/15/2026 - 3/30/2027	2027-2028	2028-2029
Historic and Predictive Analytics	\$11,835	\$13,905	\$14,322
Enrollment Success	\$19,178	\$19,753	\$20,346
Enrollment Success Implementation Fee	\$5,500	\$0	\$0
Historic and Predictive Analytics Implementation Fee	\$3,300	\$0	\$0
TOTAL	\$39,813	\$33,658	\$34,668

Recommendation:

The administration recommends the Board approve the contract for EAB for \$39,813 for the first year to be paid for with grant funds with the option to return for approval to continue for years two and three using institutional funds.



EAB Global, Inc.
 2445 M Street NW
 Washington, DC 20037

Program Order Form

Organization: Sauk Valley Community College
 Attn: Dr. Jon Mandrell
 173 Illinois Rt 2
 Dixon, IL 61021

Date: 4/9/2026

Program and Program Fees:

Organization will have access to the Program services set forth below (the “Services”), which are as described in greater detail in each applicable Program Scope available here:

Navigate - <https://scopes.eab.com/navigate>

During the Program Term, the Services will be delivered in all material respects as described in each applicable Program Scope.

Program Term: May 15, 2026 - March 30, 2027		Quantity	Fees	
Navigate360	2,000 Undergraduate	2,000 Total Students	USD	31,013.00
Historic and Predictive Analytics				
Navigate360 for Enrollment Success				
Total			USD	31,013.00

Program Term: March 31, 2027 - March 30, 2028		Quantity	Fees	
Navigate360	2,000 Undergraduate	2,000 Total Students	USD	33,658.00
Historic and Predictive Analytics				
Navigate360 for Enrollment Success				
Total			USD	33,658.00

Program Term: March 31, 2028 - March 30, 2029		Quantity	Fees	
Navigate360	2,000 Undergraduate	2,000 Total Students	USD	34,668.00
Historic and Predictive Analytics				
Navigate360 for Enrollment Success				
Total			USD	34,668.00

One Time Fee:

Program Term: May 15, 2026 - March 30, 2027		Fees	
Navigate360			
Implementation Fee		USD	8,800.00
Total		USD	8,800.00

The fees offered in this Program Order Form are based on the Program(s) above and any other existing Programs you may have purchased from us. In the event you terminate or discontinue any Program, including any Program in this Program Order Form, prior to the expiration of its Program Term, the Fees may be subject to increase. Any Fees, unless denoted as one-time, reflect the annual price for each year of the Program Term or any portion thereof (each, a "Year").

This Program Order Form is made pursuant to the Master Agreement dated as of 3/12/2024, which along with the applicable Program Scope which are incorporated herein by reference, form the entire agreement between the parties with respect to the Programs (and together with any other applicable agreements or supplements, the "Agreement").

Invoicing:

Services will commence on the initial date of the first Program Term (the "Start Date"). Organization will be invoiced in advance of Services and payment is due within 30 days of the invoice date. Any One-Time Fees will be invoiced at 100% with the Program Fees on the initial invoice of each Year of this Agreement as outlined below.

All Program Fees for the first Year will be billed and due within 30 days of the signature of this Agreement or Start Date, whichever is later. In subsequent years, all Program Fees will be billed and due on or before the start of each Year.

Additional Terms:

Organization may elect to discontinue the Program(s) effective 3/30/2027 (the "Early Termination Date") by providing written notice of its intent to terminate the Program(s) no less than 90 days prior to the Early Termination Date, in which case the Program(s) will cease on the Early Termination Date and Organization will not owe any fees for the period after the Early Termination Date. If you do not provide such written notification, the Program(s) will continue in accordance with the terms of this Program Order Form.

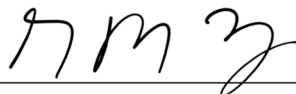
Each party represents and warrants to the other that the individual signing below on its behalf is authorized to enter into this Agreement and bind such party. The parties agree and acknowledge that any purchase order or other document subsequently provided by Organization with respect to the Programs above that contain additional, conflicting, or different term and condition or otherwise would amend, modify, or supplement this Agreement are unenforceable and shall be deemed null and void.

Please sign this Program Order Form and return it to Ada Hevia ahuvia@eab.com to initiate your participation in the Program(s) **no later than 5/15/2026** (after which fees and terms set forth above are subject to change).

EAB Global, Inc.:

Sauk Valley Community College:

Signature:



Signature:

Name:

Gregory Quantz

Name:

Title:

Managing Director

Title:

Date:

4/9/2026

Date:
