

Sauk Valley Community College
April 27, 2026

Action Item 4.11

Topic: Contract Approval – Meadow Student Accounts Management Platform

College Health Metric: Information Technology – The College provides secure access to resources for students, faculty, staff, and the community.

Presented By: Dr. David Hellmich and Kent Sorenson

Presentation:

The College has researched an information technology solution to enhance student account management, campus commerce, and pre-collections processes through integration with the College’s existing ERP system, Banner. Meadow is a modern, student-focused platform designed to improve engagement and streamline the student financial experience.

Meadow supports the full student accounts lifecycle, including pre-collection engagement, transparent billing, and personalized payment options to assist students in resolving balances prior to formal collection activity. The platform integrates with Banner to ensure accurate and timely financial data and complements the College’s broader student financial systems strategy.

The agreement with Meadow Technologies Inc. is structured as a three-year subscription term beginning May 1, 2026, with automatic annual renewal provisions. The contract includes annual subscription costs ranging from approximately \$18,000 to \$21,000, depending on service components, and a waived implementation fee if executed within the offer period.

The agreement includes a return-on-investment guarantee under which subscription fees may be waived in a subsequent year if payment recovery thresholds are not achieved.

Contracts for integrated software services are exempt from public solicited bids under the Public Community College Act (110 ILCS 805/3-27.1) and SVCC Board Policy.

This solution complements the TouchNet platform and supports the College’s efforts to improve student financial engagement, reduce outstanding receivables, and provide a more accessible and supportive payment experience.

Recommendation:

The administration recommends the Board approve the contract with Meadow Technologies Inc. for a three-year term beginning May 1, 2026. Annual subscription costs will be funded through the Education Fund.

SUBSCRIPTION ORDER FORM

Subscriber Name ("Subscriber"):	Sauk Valley Community College
Address:	173 IL-2, Dixon, IL 61021
Primary Contact Name:	Kent Sorenson
Primary Contact Email:	kent.a.sorenson@svcc.edu
Billing Contact Email:	
Service Effective Date ("Effective Date"):	5/1/2026

By executing this Subscription Order Form, Subscriber agrees to purchase from Meadow Technologies Inc. ("**Provider**") a subscription and right to access Provider's integrated Student Accounts Management and payment platform that proactively engages students across the entire accounts receivable lifecycle, from first bill through pre-collections (collectively, the "**Services**").

PAYMENT TERMS AND FEE SCHEDULE:

Initial Service Term	Payment Term	Offer Expiration Date	Total Due Upon Signing
36 months	NET30	5/1/2026	\$7,000 \$18,000

Description	Year 1 [5/1/2026 - 4/30/2027]	Year 2 [5/1/2027 - 4/30/2028]	Year 3 [5/1/2028 - 4/30/2029]
One-Time Implementation Fee	\$7,000.00 (<i>waived if executed on or before the offer expiration date.</i>)		
Meadow PreCollect	\$24,000 \$12,000	\$24,000 \$15,000	\$24,000 \$15,000
Meadow Checkout	\$12,000 \$6,000	\$12,000 \$6,000	\$12,000 \$6,000
TOTAL	\$36,000 \$18,000	\$36,000 \$21,000	\$36,000 \$21,000

ROI Guarantee. If, in any twelve (12) month service period, the Net Payments Received by Subscriber are less than the annual subscription fee, Meadow will waive the annual subscription fee for the subsequent service period.

TRANSACTION FEES:

Payment plan and card fees paid by Payors, not Subscriber. Charged as part of payment and automatically deducted from daily settlements.

Transaction Type	Description	Fee
Domestic Card Processing	Per transaction	2.95%
International Card Processing	Per transaction	4.25%
ACH	Per transaction	\$0.60
ACH Returns	Per return	\$1.00
Payment Plan Setup Fee	Per payment plan	\$50 (<i>\$25-\$100 for past-due plans, based on length 4-24mo</i>)

1. **TERM.**

1.1 **Term.** This Agreement will commence upon the Service Effective Date indicated above (the “**Effective Date**”) and continue for the initial service term indicated above (the “**Initial Term**”).

1.2 **Renewals.** Following the Initial Term, this Agreement will automatically renew for successive periods of twelve (12) months, unless either party provides written notice to the other party at least ninety (90) days before the end of the then-current term.

1.3 **Termination.** Notwithstanding anything to the contrary in the Meadow Terms and Conditions, and in consideration for the pricing and fee discounts set forth herein, Subscriber and Provider agree that this Agreement may not be terminated by Subscriber for convenience or without cause prior to the end of the Initial Term.

2. **FEES AND PAYMENT.**

2.1 **Subscription Fees.** Subscriber agrees to pay the subscription fees (the “**Subscription Fees**”) set forth in the Fee Schedule above.

2.2 **Fees and Payment Terms.** Unless otherwise specified in the Order Form, Subscriber will pay all amounts due within thirty (30) days after receipt by Subscriber of the applicable invoice. Implementation Fees are invoiced by Provider following execution of this Order Form and are due within thirty (30) days after receipt by Subscriber. Except as may otherwise be set forth in the Agreement, all fees are non-refundable.

3. **MISCELLANEOUS.**

3.1 The Services provided pursuant to this Subscription Order Form (the “**Order Form**”) are governed by the Meadow Terms and Conditions, and the Meadow Service Level Agreement, each incorporated herein by reference and available at <https://meadowfi.com/resources/legal> (collectively, the “**Agreement**”). Capitalized terms not otherwise defined herein shall have the meanings set forth in the Meadow Terms and Conditions. Any additional or conflicting terms added by Subscriber to this Order Form or any other purchase order, addendum, or other document, shall not form part of this Agreement unless expressly accepted in writing by Provider.

3.2 In the event of a conflict between the Meadow Terms and Conditions and this Order Form, this Order Form shall control. This Agreement shall supersede and control over any prior agreements, proposals, or contracts relating to the Services. By signing below Subscriber and Provider agree to be bound by the terms and conditions set forth in the Agreement.

SUBSCRIBER AND PROVIDER EXPRESSLY CONSENT AND AGREE THIS AGREEMENT MAY BE ELECTRONICALLY SIGNED. SUBSCRIBER AND PROVIDER AGREE THE ELECTRONIC SIGNATURES APPEARING ON THIS AGREEMENT SHALL BE TREATED, FOR PURPOSES OF VALIDITY, ENFORCEABILITY AS WELL AS ADMISSIBILITY, THE SAME AS HAND-WRITTEN SIGNATURES.

AGREED TO AND ACCEPTED:

SUBSCRIBER	MEADOW TECHNOLOGIES INC.
Sign:	Sign:
Name:	Name:
Title:	Title:
Date:	Date: