Sauk Valley Community College July 31, 2023

Action Item 5.11

Topic: Purchase Approval – Realityworks Simulators

Strategic Direction: Workforce Development – Sauk Valley Community College meets the

workforce needs of the region through effective and responsive

programming and services for all learners.

Presented By: Drs. David Hellmich and Jon Mandrell

Presentation:

In the College's agricultural programs, the use of simulators assists students in maximizing experiences available to them and mimic real-life work within the field. After researching several pieces of technology, faculty have identified Realityworks as the best value and instructional tool for the department's needs. The software and equipment will be utilized in the Animal Science curriculum and co-curricular activities. Due to the generosity of the Whiteside and Lee County Farm Bureaus, donations were received from both organizations to offset costs. As Realityworks is the sole supplier of the items, a bid is not required. The sole supplier letter is attached.

Recommendation:

The administration recommends the Board approve the purchase of the Realityworks Simulation equipment to be paid from a combination of \$20,019 in donations by the Whiteside and Lee County Farm Bureaus and \$20,987.70 in restricted bond proceeds for a total amount of \$41,006.70



2709 Mondovi Road, Eau Claire, WI 54701 USA +1.800.830.1416 | +1.715.830.2040 Quote

139750 6/1/2023

Expires: 7/31/2023

Prepared For	Bill To	Ship To
Kevin Larsen (815) 835-6279	Sauk Valley Cmty College 173 IL Route 2	Sauk Valley Cmty College 173 IL Route 2
	Dixon IL 61021 United States	Dixon IL 61021 United States

READY TO PLACE ORDER?

- Email PO and copy of quote to or call 800-830-1416 for payment options.
- Include Accounts Payable email address on PO

COMMENTS: RECEIVE (2) FREE SETS OF CALF REPLACEMENT EARS, 2 FREE SETS OF COW REPLACEMENT EARS, A FREE BEEF CATTLE AG EDUCATION KIT AND 2 FREE SETS OF EMPLOYABILITY SKILLS CARDS FOR A TOTAL SAVINGS OF ALMOST \$1,800 IF ORDER IS RECEIVED NO LATER THAN JULY 31ST!!

QUESTIONS?

Contact Merri Johnson merri.johnson@realityworks.com (800) 830-1416 x1171

Sole Source Info:

https://www.realityworks.com/resources/sole-source-product-list

Item #	Description	Price	Quantity	Extended
42010101	Cow Model	\$2,349.00	2	\$4,698.00
42010201	Ruminant Model	\$499.00	2	\$998.00
42010501	Cow Uterus Model	\$499.00	2	\$998.00
42010220	Cow Udder Model	\$999.00	2	\$1,998.00
42010210	Cow Hoof Model	\$479.00	2	\$958.00
11120406	Agriculture Employability Scenario Cards	\$69.00	1	\$69.00
42010455	Bovine Injection Ear (10 pairs)	\$219.00	2	\$438.00
40010750	Beef & Pork 3D Meat Cuts Poster	\$399.00	1	\$399.00
11120423	Vet Tech Scenario Cards	\$69.00	1	\$69.00
42010460	Calf Simulator Replacement Ears (10 pairs)	\$219.00	2	\$438.00
40210102	Beef Cattle Kit	\$699.00	1	\$699.00
42010905	Bovine Breeder with Palpation (Brown)	\$4,199.00	1	\$4,199.00
42010250	Cow Anatomy 3D Flip Chart with Stand	\$2,149.00	1	\$2,149.00
42010400	Calf Simulator	\$5,449.00	1	\$5,449.00
42010450	Bovine Injection Simulator with Stand	\$4,949.00	1	\$4,949.00
42010500	Bovine Birthing and Ultrasound Trainer	\$11,999.00	1	\$11,999.00

Subtotal	\$40,507.00
Additional Discount	(\$1,789.15)
Shipping and Handling	\$2,288.85
Tax	\$0.00
Total	\$41,006.70
Terms	Net 30

Quote 139750 1 of 1