

Sauk Valley Community College
July 27, 2026

Action Item 4.13

Topic: **Software Renewal – Lightcast**

College Health Metric: **Student Services: The College provides quality and supportive services to students.**

Presented By: **Dr. Jon Mandrell and Aaron Roe**

Presentation:

The College has partnered with Lightcast (Economic Modeling LLC.) for the past two years in their services to analyze and distribute labor market data in our region. This product includes comprehensive analysis into our region's occupations, programs, job posting analytics, and the regions demographic and economic overviews. This product has become a pivotal instrument used in our annual program review cycle with ICCB.

This contract has been paid in the past on an annual cycle, but Lightcast has started to offer multi-year contract to attempt to help us lock in multi-year pricing. In the contract it has been added to approve one year at a time with no penalty costs for not approving in the future if fund cannot be allocated.

Contract Terms:

	2026-2027	2027-2028	2028-2029
Analyst -State Level Data (Higher education)	\$13,905	\$14,323	\$14,752

Recommendation:

The administration recommends the Board approve the contract for Lightcast for \$13,905 in funds for year 1, but to return for approval if it is requested to continue with institutional funds in 27-28 and 28-29.



ORDER FORM

This Order Form is entered into by and between Customer and Lightcast, as set forth below, as of the Effective Date and, together with the terms referenced herein, constitute the entire agreement between the parties.

Parties	Customer	Lightcast
	Sauk Valley Community College	Lightcast, LLC (fka Economic Modeling, LLC)
	173 Il Rte 2, Dixon, Illinois 61021, United States aaron.r.roe@svcc.edu	232 N Almon Street, Moscow, Idaho 83843, United States legal@lightcast.io
Services	This Order Form is for the purchase of the Services for the Fees set forth in the attached Proposal. The scope and timing of delivery of the Services may be described in one or more Statements of Work.	
Effective Date	This Order Form, together with the Proposal, is a binding offer by Lightcast and may only be accepted on or before the date set forth in the Proposal. It becomes effective when executed by both parties.	
Term	The Services will commence on the applicable Service Start Date(s) and end on the applicable Service End Date(s) provided in the Proposal for each respective service (the "Initial Term").	
Funds appropriation	Customer's performance under this Agreement is subject to annual appropriation of funds by the legislature or other governing body with authority to appropriate such funds. If funds are not appropriated, or if appropriated funds are insufficient to continue this Agreement, Customer may terminate this Agreement upon written notice to Vendor, without further obligation or liability beyond payment for products provided or services rendered through the effective date of termination.	
Reference Documents	This Order Form is governed by and incorporates the existing agreement between the parties for the Services with an original service start date of July 3, 2023 (the "Existing Agreement").	



Lightcast

232 N. Almon St.
Moscow, ID 83843
United States
Phone: +1-208-904-2836

Invoice

INV33690

Invoice Date 7/7/2026

Bill To:

Sauk Valley Community College
173 Illinois Rt. 2
Dixon IL 61021-9112
United States

Ship To:

Sauk Valley Community College
173 Illinois Rt. 2
Dixon IL 61021-9112
United States

Invoice Note:

Year 1 of 3

PO #	Contract Number	Primary Contact	Terms	Currency	Due Date
	00047781		Net 30	USD	8/6/2026

Item	Term Start Date	Term End Date	Quantity
Analyst - State Level Data (Higher Education)	7/3/2026	7/2/2027	1

Subtotal	\$13,905.00
Taxes	\$0.00
Total	\$13,905.00
Payments/Credits	\$0.00
Balance	\$13,905.00

Electronic Payment Information

JP Morgan Chase Bank
Lightcast, LLC
Account No: 377991812
ACH Routing Number: 074000010
Wire Routing Number: 021000021
Swift: CHASUS33
US TIN/EIN: 27-1605272
Remittance Email: ar@lightcast.io

Lockbox Remit-To Address for U.S. Checks

Payable to: Lightcast, LLC (formerly Economic Modeling, LLC)

Lightcast, LLC
P.O. Box 737104
Dallas, TX 75373-7104

-Please include invoice # on all ACH/Wires

-For our W-9, click [here](#)

Thank you for your business!

Agreed by the parties and signed by their authorized representatives:

Lightcast

 Signature

Name

 Name

Title

 Title

Date Signed

 Date

Customer

 Signature

Name

 Name

Title

 Title

Date Signed

 Date

CUSTOMER INVOICING INFORMATION:

Tax Exemption

Accounts Payable

Purchase Order

Vendor Portal

Is Customer tax-exempt?

Lightcast will send invoices to the following Accounts Payable email address: [NOF Billing Email]

Is a PO required? Yes No

Customer's Vendor Portal: [NOF Vendor Portal]

No



PROPOSAL

Sauk Valley Community College
173 Il Rte 2
Dixon, IL 61021
United States

Prepared by: Rachael Lalowski
Quote Number: 00013029
Valid Until: Jul 3, 2026

Payment Terms: Net 30
Billing: Annually

Product	Attribute	Start Date	End Date	Price
Analyst - State Level Data (Higher Education)	Illinois	07/03/2026	07/02/2027	\$13,905.00
Analyst - State Level Data (Higher Education)	Illinois	07/03/2027	07/02/2028	\$14,323.00
Analyst - State Level Data (Higher Education)	Illinois	07/03/2028	07/02/2029	\$14,752.00
Total				\$42,980.00

This Proposal is confidential. All pricing is subject to applicable taxes and valid until the date stated above. This Proposal is an offer and may only be accepted when attached to a Lightcast Order Form and signed by both parties. The effective date of an accepted Proposal is the date of the final signature affixed to the Order Form.