

**Sauk Valley Community College  
September 22, 2025**

**Action Item 5.7**

**Topic:**                   **Public Bid Action – Fusion Simulator System**

**College Health Metric:**       **Academics – The College provides quality, contemporary, and relevant educational opportunities to the community.**

**Presented By:**       **Drs. David Hellmich and Jon Mandrell**

**Presentation:**

The Radiologic Technology Program continues to expand instructional opportunities to ensure students are prepared to meet the demands of the regional healthcare workforce. To support this mission, the College proposes the purchase of an XR Fusion Simulator System, which provides a floor-mounted simulator with a full-featured console, elevating float-top table, wall stand, and associated components designed for safe, realistic student training in radiographic techniques.

The bid was publicly advertised on Wednesday, August 6, 2025, in the *Dixon Telegraph*. One bid was received, opened, and read aloud at the College meeting on August 19, 2025, at Noon (CST). The result was as follows:

<b>Bidder</b>	<b>Equipment Description</b>	<b>Base Bid</b>
<b>Brown's Medical Imaging</b>	<b>XR FUSION Simulator System</b>	<b>\$31,500</b>

The bid package requested a Base Bid. The low and sole bidder was Brown's Medical Imaging with a base bid amount of \$31,500. This bidder was interviewed by phone, and the equipment and delivery timeframe were confirmed. Brown's Medical Imaging has the experience, capability, and capacity to deliver the equipment stated in the bid package.

**Recommendation:**

The administration recommends the Board accept the bid from Brown's Medical Imaging with a bid amount of \$31,500 for the Fusion Simulator System to be paid from Restricted Use Funding Bond Proceeds.



## SALES QUOTE

Presented to:

### Sauk Valley Community College

173 IL Route 2

Dixon, IL 61021

Attn: Dianna Brevitt, Radiologic Technology Program Director

Date: August 18th, 2025

Valid for: 30 days

FOB: Prepay & Add

Terms: 0/100; Net 10

GPO: MediGroup: Contract # -MG01251

Presented by: Michael Palmer

Phone: 262-328-7658

Email: mpalmer@brownsmedicalimaging.com

Oppt#: 25125335



### Simulator System

Item	Item Code	Qty	Price
<b>XR Fusion Simulator System</b>	Sim	1	\$31,500.00
<b>Simulator Console</b> <ul style="list-style-type: none"><li>• Audible and visual exposure indicator</li><li>• Full APR selection and editing</li><li>• Operates on 110V</li></ul>	L306-08	1	Included
<b>Deluxe Elevator / Four-Way Float-Top Table</b> <ul style="list-style-type: none"><li>- Deluxe Elevating 4-way Float-top Table (23 in. – 34 in.)</li><li>- 650 lb. rated patient load with collision protection</li><li>- +/-5 in. transverse travel, 30 in. longitudinal travel</li><li>- 84 in. x 30 in. table top</li><li>- 17 in. Grid Cabinet with electric lock, 18 in. travel</li><li>- Grid: 10:1 ratio, 103 LPI</li><li>- Heavy-duty Deluxe Cassette Tray 06338</li><li>- Table-Top 4-way Lock Release and Elevation Handle 07940</li></ul>	S222	1	Included
<b>Table Upgrade</b> 84 in. x 30 in. flat, seamless table top, 650 lb rated patient load with collision protection	J550-03	1	Included
<b>Grid Cabinet with electric lock</b> 18 in Cabinet travel	S222 GC	1	Included
<b>17 in. Manual Heavy-Duty Deluxe Tray</b>	06338	1	Included
<b>Table-top Lock Release and Elevation Handle</b>	07940	1	Included
<b>Integrated under table LED lighting</b>	LED	1	Included
<b>Digital Floor Mount Tubestand</b> <ul style="list-style-type: none"><li>- Digital continuous SID readout to table, discrete 40 in. and 72 in. SID readout to wall</li></ul>	J700D	1	Included

Corporate Office: 14315 "C" Circle Omaha, NE 68144

[www.brownsmedicalimaging.com](http://www.brownsmedicalimaging.com)

800-701-9729

<ul style="list-style-type: none"> <li>- 10 ft. floor mounted platform</li> <li>- Rotational base, 180° with 90° detents</li> <li>- Transverse tubearm with 8.5 in. travel</li> <li>- Digital angulation indicator, operator handgrips and electric locks</li> <li>- Platform Tubemount</li> </ul>			
<b>Platform tube mount</b>	07829-002	1	Included
<b>Wallstand</b> <ul style="list-style-type: none"> <li>- Heavy-duty, center-mount or flag-mount wallstand (specify right or left hand load at time of order)</li> <li>- Grid Cabinet, 17 in. x 17 in.</li> <li>- Grid: 10:1 ratio, 103 LPI</li> <li>- Heavy-duty Deluxe Cassette Tray 06338</li> <li>- Electric locks</li> <li>- PA Grips (2 with center-mount style, 1 with flag-mount style)</li> <li>- Remote Collimator Switch</li> <li>- Overhead Patient Grip</li> </ul>	J1000	1	Included
<b>17 in. Grid Cabinet with front panel</b>	L860-00	1	Included
<b>17 in. Manual Heavy-Duty Deluxe Tray</b>	06338	1	Included
<b>Remote collimator switch</b>	07724	1	Included
<b>Overhead Patient Grip-J1000</b>	05421	1	Included
<b>X-Ray Tube non operational</b> <ul style="list-style-type: none"> <li>- Rotor does not spin, no x-ray</li> </ul>	Tube	1	Included
<b>Power Supply, 24VAC/VDC Output,120VAC input</b>	02307-000	1	Included
<b>Ralco Collimator 221</b> <ul style="list-style-type: none"> <li>- Certified 150 kVp manual collimator with swivel mount</li> <li>- LED light field and tape measure</li> <li>- Transverse laser alignment to receptor tray</li> </ul>	07615	1	Included
<b>Installation</b>	Install	1	Included
<b>Warranty – 5 Year Parts and 1 Year Labor</b>	Warranty	1	Included
<b>Total</b>	Total		<b>\$31,500.00</b>

**Terms:**

- a) Delivery estimated at 30-45 days
- b) \$0 due at time of order; Balance due 10 days after install
- c) Shipping & handling will be added at time of invoice
- d) Price does not include applicable sales taxes & duties
- e) Any applicable site preparation are customer responsibility and at customer expense
- f) Agree to "Complete Terms & Conditions of Sale" provided on following pages

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A SIGNED QUOTATION SHALL CONSTITUTE A BINDING PURCHASE ORDER FROM THE CUSTOMER TO BROWN'S MEDICAL IMAGING.

**BROWN'S MEDICAL IMAGING****SAUK VALLEY COMMUNITY COLLEGE**

By: Michael J. Palmer 8/18/25  
Michael Palmer Date

By: \_\_\_\_\_  
Representative Date



## **Terms & Conditions – Equipment**

### **1. GENERAL**

This document contains the terms and conditions of sale applicable to any sales of goods ("Goods") and services ("Services") by Prestige Medical Imaging or Brown's Medical Imaging ("Seller") to a purchaser ("Purchaser"). These terms and conditions, together with any written agreement previously executed by both the Purchaser and Seller, any invoices generated in connection herewith, and any written addenda signed by both parties, constitute the entire agreement between the parties ("Agreement"). Any modification of these terms must be in writing and signed by an authorized representative of Seller. All quotations and agreements are conditioned upon the absence of any strikes, accidents, fires, unavailability of materials, or other causes beyond Seller's reasonable control. Any typographical or clerical errors herein are subject to correction without further consent of Purchaser.

### **2. TITLE AND OWNERSHIP**

Title to the Goods and any part thereof shall remain with Seller and shall not pass to Purchaser until all amounts due under any account, contract, or other obligation have been fully paid in cash. The Goods shall remain personal or movable property regardless of their mode of attachment to realty or other property. Seller retains a security interest in the Goods until full payment is received.

### **3. PAYMENT TERMS**

Unless credit terms are agreed upon in writing by the Seller, payments due under this Agreement are due upon receipt of invoice. Payments by approved credit Purchasers shall be due in full within ten (10) days from the date of the relevant invoice. Past due balances shall be subject to a 1.5% per month (18% per year) service charge, or the highest rate permitted by applicable law, if less. If Purchaser fails to timely remit payments as due or otherwise breaches the terms of the Agreement, Seller shall be entitled to reasonable costs (including attorney's fees) incurred in enforcing the Agreement. A 3% processing fee will be applied to all credit card payments for invoices, or the highest rate permitted by applicable law, if less. All applicable taxes with respect to a transaction are the obligation of the Purchaser, except taxes based upon the net income of the Seller. Purchaser and Seller have agreed to the projected install date on the sales quote. Goods may be held by Seller for up to thirty (30) days from the projected install date at no cost to Purchaser, following which such Goods may be shipped and invoiced to Purchaser at any time at Seller's sole discretion. If such Goods are not installed at Purchaser's site and invoiced within 30 days after the Agreed Installation Date on the sales quote, Seller shall ship Goods to a location of Seller's choosing, thus fulfilling the order and an invoice will be generated and sent to Purchaser. Purchaser may make storage arrangements with Seller if no other suitable storage location can be provided by Purchaser and the Purchaser will be charged a warehousing fee equal to one and one-half percent (1.5%) of the invoiced price of the stored Goods per month (with each partial month counting as a full month) to be billed at the time of shipment. Purchaser shall not be held responsible under this clause for delays caused by Seller or any subcontractor of Seller.

### **4. DEFAULT AND REMEDIES**

Purchaser hereby grants to Seller a continuing first and prior purchase money security interest in the Covered Equipment (sometimes hereinafter referred to as the "Collateral") and all proceeds of the Collateral until Seller has received payment in full of all sums due or to become due hereunder. The security interest granted herein is given to secure payment and performance of every payment of Purchaser to Seller under this agreement. Purchaser covenants and agrees that the Collateral shall not be removed from the Covered Equipment Location identified above without the prior written consent of the Seller. Purchaser expressly authorizes Seller to file and/or record UCC-1 Financing Statements identifying the Collateral for the perfection of its security interest. The foregoing authorization shall extend to all additional financing statements and amendments and extensions thereto as Seller may deem appropriate in its sole and absolute discretion. Failure to timely remit any payment due hereunder or breach or violation by Purchaser of any covenant, warranty, representation, term or condition set forth herein shall be a default under this Security Agreement. In the event of a default, Seller shall have the remedies of a secured party under the Uniform Commercial Code as then in effect in jurisdiction where the Collateral is then physically located and all other rights and remedies at law or in equity available to secured creditors under the laws of such jurisdictions, including, without limitation, the right to take possession of the Collateral and any proceeds thereof. To take possession, Seller may enter upon any premises where the Collateral is kept and remove the Collateral or any proceeds thereof. In the event of a default hereunder, Purchaser shall pay to Seller on demand all expenses (including, without limitation, attorneys' fees) incurred by Seller incidental to collecting all sums due under the Agreement including without limitation taking, holding or otherwise dealing with the Collateral, or incurred by Seller in otherwise enforcing any term or condition of this Contract. In all cases of default, Purchaser shall pay all expenses incurred by Seller in the collection of amounts due, including reasonable attorney's fees.

### **5. LIMITED WARRANTIES AND DISCLAIMER**

Unless otherwise agreed in writing, Seller provides as Purchaser's sole remedy one (1) year labor and travel time warranty for any Services provided to Purchaser, measured from the time of installation of the Goods. SELLER DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT. All Goods are sold "AS IS" and "WITH ALL FAULTS." Any manufacturer's warranty delivered with the Goods is made solely by the manufacturer and is not a warranty of Seller.

**6. DELIVERY AND RISK OF LOSS**

For goods specified in the sales quote as being delivered F.O.B. point of destination, risk of loss shall pass to Purchaser at the time of delivery. For goods shipped via common carrier, risk of loss shall pass to Purchaser at time they are tendered to the third party carrier. Shipping and delivery shall be at the Purchaser's sole expense. Shipping dates are approximate, and Seller shall not be liable for delays caused by factors beyond its control.

**7. INSTALLATION**

Unless otherwise stated on the front of this document, all installation charges (e.g., charges for the assembly, mounting, interconnection and calibration of components listed on this quotation, etc.) shall be in addition to the prices quoted herein. Any installation performed by SELLER shall be considered complete when the equipment is available for gainful use by the Purchaser's staff or authorized personnel, except that in the event that installation of the Goods is delayed for any reason for which Seller is not responsible, then the installation shall be deemed complete ten (10) days after date of shipment of the Goods to the Purchaser, and the terms of payment shall apply as of that date. Purchaser shall be solely responsible for preparing its facility for installation of the Goods sold hereunder, including, but not limited to, all electrical, carpentry, masonry, plumbing, and other such work, which Purchaser shall perform at its sole expense. Purchaser further acknowledges that it shall bring the proper electrical current for operation of the Goods to the safety switch according to specifications provided by Seller, and that it shall achieve compliance with all applicable building codes, all at its sole expense.

**8. PURCHASER RESPONSIBILITIES**

Purchaser is responsible for all site preparations, including electrical, carpentry, masonry, plumbing, and network drops. Purchaser must acquire, install, and maintain anti-virus software and register radiographic suites with local municipalities. Purchaser is responsible for all management and protection of PHI, and data security.

**9. SERVICE CONDITIONS**

Service requested due to unauthorized modifications or outside of normal business hours will be charged at current rates. Remote diagnostics are the first response method. Any on-site service not covered under this Agreement will be billed at the then-current hourly rate.

**10. TRADE-INS**

Unless specifically noted otherwise above, quoted trade-in value assumes equipment is in complete working order and includes all accessories and components; including but not limited to MRI coils, working DR detectors, covers, chargers, cases, and monitors. MRI equipment shall be delivered to Seller with at least 75% helium capacity filled. Seller reserves the right to adjust trade-in value upon inspection of trade-in equipment if these conditions are not met, but in all cases shall communicate the modification of trade-in value to Purchaser prior to removing the equipment from the Purchaser site.

**11. THIRD-PARTY EQUIPMENT**

Seller will maintain third-party hardware listed on the quote. Purchaser is responsible for replacing third-party hardware as it ages. Maintenance may be canceled at Seller's sole option if it is no longer feasible due to unavailability of parts or OEM service discontinuance.

**12. CONFIDENTIALITY**

Each party shall retain in strict confidence the terms of this Agreement and all information, oral or tangible, relating to the disclosing party's business. Disclosure to third parties is prohibited without prior written consent unless required by law. If disclosure is required by law, the receiving party shall promptly notify the disclosing party prior to such disclosure to allow for an opportunity to oppose the disclosure.

**13. FORCE MAJEURE**

Neither party shall be responsible for any delay or failure of performance resulting from causes beyond its control, including acts of God, government actions, natural disasters, or other extraordinary events. Performance times shall be extended for a period equivalent to the period of the delay.

**14. LIABILITY**

IN NO EVENT SHALL SELLER AND ITS SUPPLIERS BE LIABLE FOR ANY INCIDENTAL, CONSEQUENTIAL, DIRECT, OR INDIRECT DAMAGES ARISING OUT OF THE AGREEMENT, INCLUDING ANY DEFECT OR FAILURE OF THE GOOD OR SERVICES. TOTAL LIABILITY IS LIMITED TO THE PRICE OF THE SERVICE WHICH IS THE BASIS FOR THE CLAIM. PURCHASER AGREES TO INDEMNIFY AND HOLD HARMLESS SELLER FROM ANY THIRD-PARTY CLAIMS ARISING FROM THE USE OR RESALE OF THE GOODS OR SERVICES. In no event shall Seller be liable for damages to equipment caused by misuse of equipment, neglect, or attempts to use equipment in ways for which it was not designed by the manufacturer. For digital radiography detectors (DR panels) that are dropped during the warranty period and are covered by panel protection, a \$5,000 deductible will apply and will be payable to Seller before repairs/replacement can take place.

**15. EXCLUSIONS**

Seller shall have no obligation for Equipment or Software problems caused by modifications, misuse, environmental conditions, electrical issues, or Purchaser error. Routine maintenance and virus removal are the Purchaser's responsibility.

**16. CHANGES, TERMINATION AND DEFAULT**

Orders that have been approved by Seller may not be changed or cancelled by the Purchaser except with Seller's prior, written consent, and only upon such terms as will save Seller from loss. In that connection, Purchaser acknowledges that manufacturers have the right to change the construction and/or design of their Goods at any time without notice to Purchaser if, in the manufacturers' judgment, such a change would not alter the general function of the Goods. In such instances, Purchaser shall not cancel its order but shall accept any changes made by the manufacturers, and neither Seller nor the manufacturers shall be liable for them. Each of the following constitutes an event of default: non-payment, breach of terms, financial insolvency, or unauthorized sale of Goods. Upon default, Seller may cancel the Agreement, demand payment, repossess Goods, and seek other remedies. Seller may terminate this Agreement upon written notice if Purchaser is not approved for credit or upon the occurrence of any material adverse change in Purchaser's financial condition or business operations. No Goods may be returned to Seller or its suppliers without Seller's prior written permission. Any permitted returns shall be made under the terms and conditions specified in writing by Seller. Claims asserted by the Purchaser shall in no way release it from its obligation to pay the amount shown herein. Such claims may not be setoff against the amounts owed to Seller by Purchaser but shall be dealt with as a separate transaction.

#### **17. INSURANCE AND INDEMNIFICATION**

Seller shall maintain general liability, automobile liability, and worker's compensation insurance. Each party agrees to indemnify, defend, and hold harmless the other party from any third-party claims resulting from breaches of this Agreement, including reasonable attorney's fees and other legal costs. In the event of any third-party infringement claim, Seller shall have sole control of the defense and settlement of such claim at its expense.

#### **18. ASSIGNMENT**

This Agreement cannot be assigned by either party without the prior written consent of the other party, except to a parent or subsidiary or to a successor by merger or purchase of assets. Assignment does not relieve the assignor of its obligations. Any unauthorized assignment is void.

#### **19. GOVERNING LAW AND JURISDICTION**

This Agreement shall be governed by and construed in accordance with the laws of the State of Nebraska without regard to its conflict of laws principles. Any disputes arising under this Agreement shall be resolved in the state or federal courts located in the state of sale, and the parties consent to the exclusive jurisdiction of such courts.

#### **20. ENTIRE AGREEMENT**

This Agreement constitutes the entire agreement between the parties and supersedes all prior agreements or representations, whether written or oral, relating to the subject matter hereof. This Agreement may be amended only by a written document signed by both parties.

#### **21. SEVERABILITY**

If any provision of this Agreement is held to be invalid or unenforceable, the remaining provisions shall continue to be valid and enforceable. The parties agree to replace any invalid provision with a valid provision that most closely approximates the intent and economic effect of the invalid provision.