

Action Item 5.5

Topic: Cooperative Procurement Approval – Nursing Simulation Capture

College Health Metric: Academics: The College provides quality, contemporary, and relevant educational opportunities to the community

Presented By: Dr. Jon Mandrell and Sasha Logan

Presentation:

The College's Nursing Program utilizes clinical simulation as an important component of instruction, allowing students to practice clinical decision-making and patient-care skills in a controlled educational environment. The existing simulation capture system is no longer adequately compatible with the College's current technology environment and requires replacement to maintain the simulation capabilities incorporated into the Nursing curriculum.

Administration recommends the purchase of the **Laerdal SimCapture Pro Cloud system**, an integrated nursing simulation capture system consisting of software, hardware, audiovisual equipment, implementation, system integration, installation, and training. The system will support the College's nursing simulation rooms and provide faculty with the capability to record, manage, review, and evaluate simulation activities. The updated system will support achievement of the Nursing Program's End of Program Student Learning Outcomes and applicable program and accreditation requirements.

The total purchase price is **\$45,493.62** and includes the five-year software term and the hardware, audiovisual equipment, implementation, integration, installation, training, and shipping necessary to establish the integrated system. The full purchase price is payable upon acquisition and will be funded through Restricted Use Bond Proceeds.

The College intends to procure the system through **Sourcewell Contract No. 011822-LAE**, a competitively solicited cooperative purchasing contract. Cooperative purchasing is authorized under the Illinois Public Community College Act and Board Policy 305.01, allowing the College to leverage competitively solicited pricing without conducting a separate bid process.

Funding Source:

Restricted use Bond Proceeds.

Recommendation:

The administration recommends the Board approve the purchase of the **Laerdal SimCapture Pro Cloud system and related equipment and services in an amount not to exceed \$45,493.62**, utilizing Sourcewell Contract No. 011822-LAE, to be funded through Restricted Use Bond Proceeds.

Quote Q-1265976

Laerdal Medical Corporation

167 Myers Corners Road
Wappingers Falls, NY 12590
Order to: 877-LAERDAL
Fax Order To: (800) 227-1143
Email: customerservice@laerdal.com



Laerdal®
helping save lives

Territory Manager

Heather Holbrook

heather.holbrook@laerdal.com

SimCapture Sales Specialist

Sara Young
(254) 404-7152
sara.young@laerdal.com

Solutions Architect

Stephen Grant
(240) 429-1136
stephen.grant@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 09-15-2026

ATTN: Pamela Eubanks MSN, RN
+1 815 835 6376
pamela.a.eubanks@svcc.edu

QUOTE NUMBER: Q-1265976
CREDIT TERMS: 30 days
EXPIRATION DATE: 10-05-2026
PO NUMBER:

BILL TO: 00127553
SAUK VALLEY COMMUNITY COLLEGE
173 IL Route #2
Dixon IL 61021

SHIP TO:
Pamela Eubanks

173 IL ROUTE #2
DIXON IL 61021

Sourcewell Contract 011822-LAE Applied
Sourcewell Member ID # 37385 IPHEC Agreement 2500GAL

SimCapture Pro Cloud

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-00950 SimCapture Pro Cloud Annual Subscription Includes: SimCapture Node with warranty and support, Cloud based storage and access, software support and maintenance, and SimCapture Mobile App. Internet access required for operation. Additional terms: SCSAAS Start Date: 02-23-2026	\$18,820.00	60	Annual	\$18,820.00	\$18,820.00
1	227-B-86050 SimCapture Pro Cloud Implementation Includes Software set up and Educational Services for all SimCapture Form Factors quoted. Additional terms: SCOPE	\$7,784.00		One Time	\$7,628.36	\$7,628.36

SimCapture Pro Cloud

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
	Include: 227-83550 QTY: 1 SimCapture Pro Cloud Installation Includes installation of Node end points, configuration of networked SimCapture devices, integration with installed audio and video components, LLEAP integration, integration with our cloud provider, end to end system testing, and control room demonstration. Additional terms: SCOPE					
	Include: 227-VT1015SC-PC QTY: 1 SC Pro Getting Started System Setup This 2-hour course is on the understanding of Configuration, Users and Security, and Recording and Sessions that are available to an organization. This course is intended for System Administrators or those responsible for system set-up and administration. Additional terms: SCOPE					
	Include: 227-VT2025SC-PC QTY: 1 SC Pro Getting Started Features & Function Upon completion of this training, participants should possess the skill necessary to operate the SimCapture system. This training is targeted toward Faculty and is focused on providing the tools necessary to support and advance their educational goals based on current operational abilities. Additional terms: SCOPE					
	Include: 227-81050 QTY: 1 SimCapture User Acceptance Testing Includes 1 day of on-site support for testing end-user developed workflows to confirm system usability. Additional terms: SCOPE					
TOTAL:						\$26,448.36

AV Services

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-B-Install SimCapture AV Installation Additional terms: S	\$0.00			\$0.00	\$0.00

AV Services

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-83025 SimCapture Site Survey When purchasing SimCapture a Laerdal representative is required to assess the customers environment. We will discuss usage and all aspects of your installation and requirements for your site. Additional terms: SCOPE	\$3,623.00		One Time	\$3,405.62	\$3,405.62
TOTAL:						\$3,405.62

Sim Room 2G18

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-52150 Standard Audio Package This package includes the installation of: (1) Overhead Microphone, (1) PoE Audio Module. This package requires Customer installation of (1) PoE in the plenum space per package. Additional terms: P	\$3,356.00			\$3,154.64	\$3,154.64
1	227-56150 PTZ Camera Package This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) Camera. This package requires Customer installation of (1) PoE data drop in the plenum space per package. Additional terms: P	\$2,345.00			\$2,204.30	\$2,204.30
1	227-56350 Fixed Camera Package This package includes the installation of: (1) Fixed Camera. This package requires Customer installation of (1) PoE data drop in the plenum space per package. Additional terms: P	\$1,057.00			\$993.58	\$993.58
1	227-53450 IP Paging Speaker This package includes the installation of: (1) IP paging speaker. This package requires Customer installation of (1) PoE data drop in the plenum space or in-wall per package. For use with Software Paging. Additional terms: P	\$514.00			\$483.16	\$483.16

Sim Room 2G18

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-56550 HDMI to IP Encoder Pkg This package includes installation of HDMI Video Encoder and cables/adapters to turn a video output of a device or computer to stream over IP to SimCapture. Additional terms: P	\$502.70			\$472.54	\$472.54
TOTAL:						\$7,308.22

Sim Room 2H18

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-52150 Standard Audio Package This package includes the installation of: (1) Overhead Microphone, (1) PoE Audio Module. This package requires Customer installation of (1) PoE in the plenum space per package. Additional terms: P	\$3,356.00			\$3,154.64	\$3,154.64
1	227-56150 PTZ Camera Package This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) Camera. This package requires Customer installation of (1) PoE data drop in the plenum space per package. Additional terms: P	\$2,345.00			\$2,204.30	\$2,204.30
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1	227-56550 HDMI to IP Encoder Pkg This package includes installation of HDMI Video Encoder and cables/adapters to turn a video output of a device or computer to stream over IP to SimCapture. Additional terms: P	\$502.70			\$472.54	\$472.54
TOTAL:						\$6,314.64

Control Room 2GI6

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-20150 Software Paging License This site-wide license includes implementation of 2-way paging software on Customer Furnished PCs. Customer required to provide USB Headset for operation. Additional terms: SCSAAS	\$1,150.00			\$1,081.00	\$1,081.00
1	227-53350 Software Paging USB Headset Includes: (1) USB Headset Additional terms: P	\$63.90			\$60.07	\$60.07
TOTAL:						\$1,141.07

ITEM TOTAL:	\$44,617.91
SHIPPING/HANDLING:	\$875.71
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$0.00
TOTAL:	\$45,493.62

PRICE PER YEAR

Year 1 includes the subscription cost for the initial year as well as hardware, services, and shipping. Year 1 does not show tax. All additional yearly subscription fees are shown in the year-by-year breakdown

YEAR 1 :	\$29,561.91
YEAR 2 :	\$3,764.00
YEAR 3 :	\$3,764.00
YEAR 4 :	\$3,764.00
YEAR 5 :	\$3,764.00

A. This Quote includes Laerdal's **General Terms and Conditions (GTC)** which apply to the sale of all Laerdal products and **Additional Terms** which apply only to specific Laerdal items, as indicated by the abbreviations in the table above and incorporated in the table below.

Terms		
GTC	General Terms and Conditions	Here

Terms		
SCOPE	Additional Terms SCOPE	Here
SCSAAS	Additional Terms SimCapture SAAS	Here

B. In the event of any conflict between the documents comprising the Quote, the following order of precedence shall apply:

1. **This Quote**

2. **Additional Terms** – These apply specifically to the sale or supply of the LAERDAL item identified by the corresponding abbreviation in the product line tables above.

3. **General Terms and Conditions** – These apply to all LAERDAL items and are subordinate to any applicable Additional Terms.

This hierarchy shall apply solely for the purpose of resolving any such conflict.

Confidential