

## **(T20) Truck Driving Entrepreneurship**

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This certificate has been designed to expand the traditional truck driving training to include learning principles of business, marketing, personal selling, advertising, and entrepreneurship. Students completing the certificate will have the basic skills required to open, manage, and grow their own truck driving business.

### **Work and Employment**

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According to the Owner-Operator Independent Driver Association (OOIDA), there are approximately 350,000 owner-operators making this one of the largest groups of business owners in the United States. Nearly 45% of these owner-operators have received some sort of college education. Tractor-trailer truck drivers are expected to grow five percent from 2014-2024 according to the Bureau of Labor Statistics. The Sauk Valley region, with numerous industries and distribution centers, along with its position on the I-88 corridor, offers many truck driving opportunities for owner-operators.

### **Special Considerations**

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To obtain employment as a commercial driver, individuals must be at least 18 years of age (there is no top age restriction), possess a safe driving record, be able to pass regular drug screenings and a Department of Transportation physical exam, and not have been convicted of any felonies.

### **Program Contacts at Sauk Valley Community College:**

Josh West 815/835-6334

## **Total Hours Required - 18 Hours**

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### **Major Field Requirements - 15 Hours**

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- BUS 260 - Entrepreneurship Principles (3 Semester Hours)
- CIS 220 - Computer Accounting (2 Semester Hours)
- GSV 100 - Commercial Drivers License Regulations (3 Semester Hours)
- GSV 102 - Commercial Vehicle Operation (7 Semester Hours)

### **Electives - 3 Hours**

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Choose one of the following:

- BUS 105 - Fundamentals Personal Selling (3 Semester Hours)
- BUS 105 - Fundamentals Personal Selling (3 Semester Hours)
- BUS 210 - Marketing (3 Semester Hours)
- BUS 216 - Advertising (3 Semester Hours)

## **Suggested Program**

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### **First Semester - 12 Hours**

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- CIS 220 - Computer Accounting (2 Semester Hours)
- GSV 100 - Commercial Drivers License Regulations (3 Semester Hours)
- GSV 102 - Commercial Vehicle Operation (7 Semester Hours)

### **Second Semester - 6 Hours**

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- BUS 260 Entrepreneurship Principles 3 Semester hour(s) AND ONE OF THE FOLLOWING:
- BUS 103 - Intro to Business (3 Semester Hours)
- BUS 105 - Fundamentals Personal Selling (3 Semester Hours)
- BUS 210 - Marketing (3 Semester Hours)

- BUS 216 - Advertising (3 Semester Hours)